

Record-Setting Local Mortgage Lender Provides True Concierge Service



Imagine moving into a new home where the grass has been freshly mowed and your mortgage lender has left a thank you note on the front door. These personal touches are real, not imagined, for the customers of Jason Redman, the regional manager of New American Funding in Georgia and the Carolinas, and his wife, Kate. No wonder the Augusta branch of New American Funding, has a 100 percent customer service score on Zillow. Jason and Kate started the local branch of the California- based company in the spring of 2018 and over half their business comes from previous clients and referrals. “Our office is the only mortgage company in Augusta that provides true concierge service. Each

customer has a dedicated concierge that handles all the details of moving into a new home,” says Jason, who has more than 15 years of experience in the mortgage business. “Things like helping customers with travel plans and utility services, and helping their spouses find jobs. Buying a home can be stressful, but we want to make it as easy as possible for our customers.” Because of this great service, Jason is currently the highest rated Zillow lender in the state of Georgia.

Jason, a U.S. Air Force veteran and a former police officer who received numerous commendations, began with no experience in the mortgage business. “By the grace of God, I just

happened to be good at it. I found my niche,” says Jason, who oversees over 20 offices in the Southeast. He also has written a chapter in Mortgage Storm: Making it Rain by Mastering Your Craft, a bestseller on amazon.com. In the book, top mortgage producers and coaches share the formulas that have enabled them to build successful businesses as million-dollar closers. Jason enjoys working with his wife in a business that gives them time to spend with their five children. “We’re excited to see how the business grows in this area and beyond,” he says. “We love calling Augusta home.”

Contact Us Today!

Company Name: New American Funding
NMLS 6606
Year Establish: 2007
Address: 1231 Augusta West Pkwy
Augusta, GA 30909
Phone: 706-589-5464
Services: Augusta’s only concierge-based mortgage company.

Jason Redman
Regional Sales Manager
NMLS #448624
706.589.5464
jason.redman@nafinc.com

Kate Redman
Senior Loan Officer
NMLS #880676
912.695.0451
kate.redman@nafinc.com